

Bill Hubbard and Leslie Boby
Southern Regional Extension Forestry
IUFRO EKE, September 2018, Christchurch, NZ





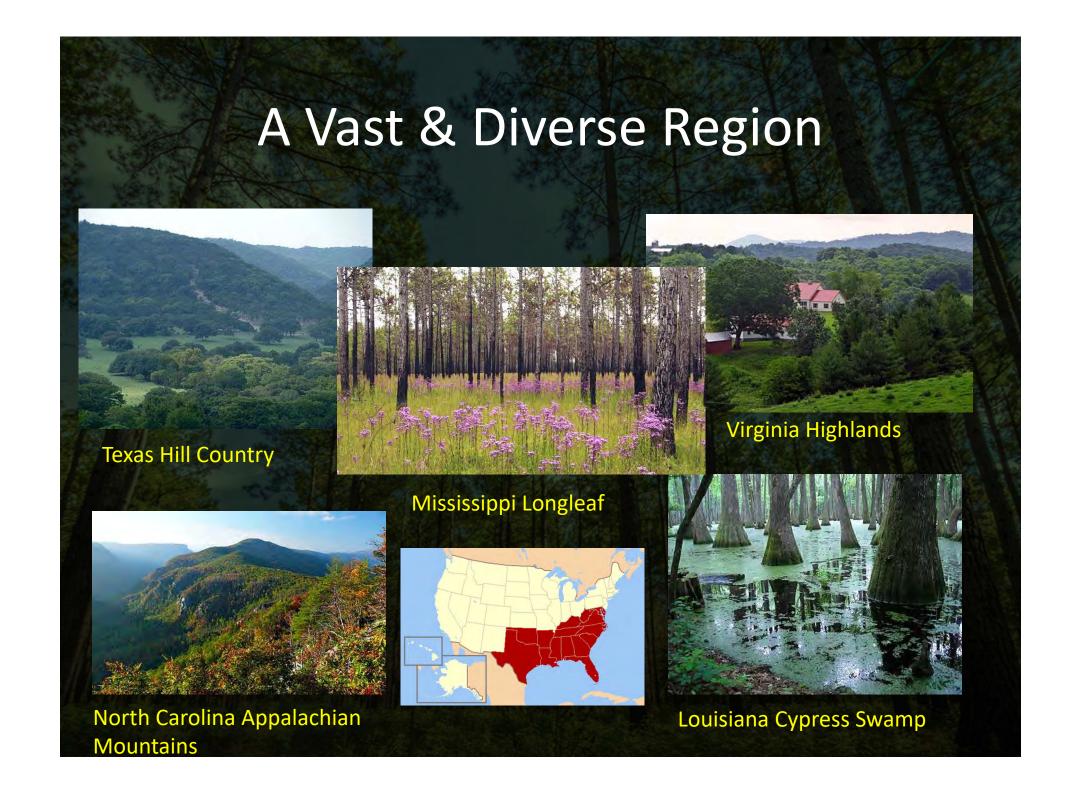
#### Presentation:

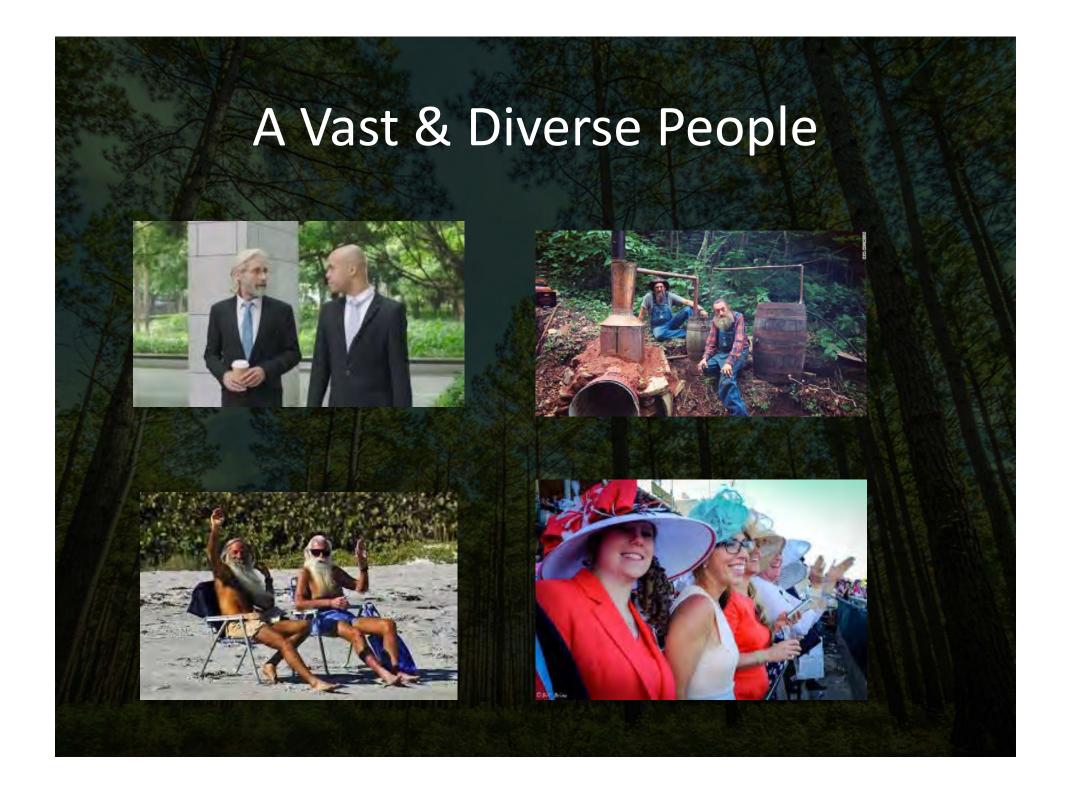
A Regional Consortium:

The SREF Model Partners & Stakeholders: Who are they?

Understanding
Needs &
Developing
Strategies

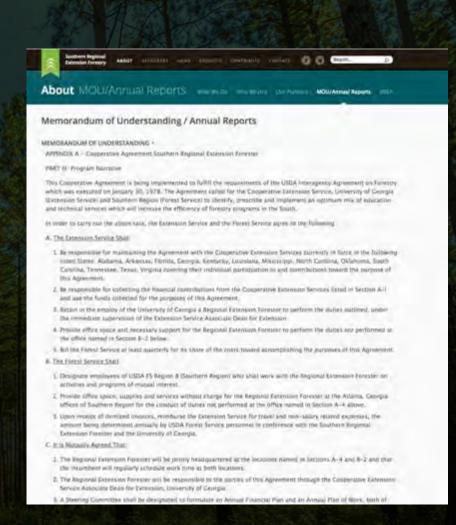
Taking Action,
Measuring
Impact





# Southern Regional Extension Forestry (SREF)

- A regional 'Center' funded by a consortium of universities.
- Administered by a Regional Forester and staff.
- All funded through grants and contracts.
- General guidance through an MOU.





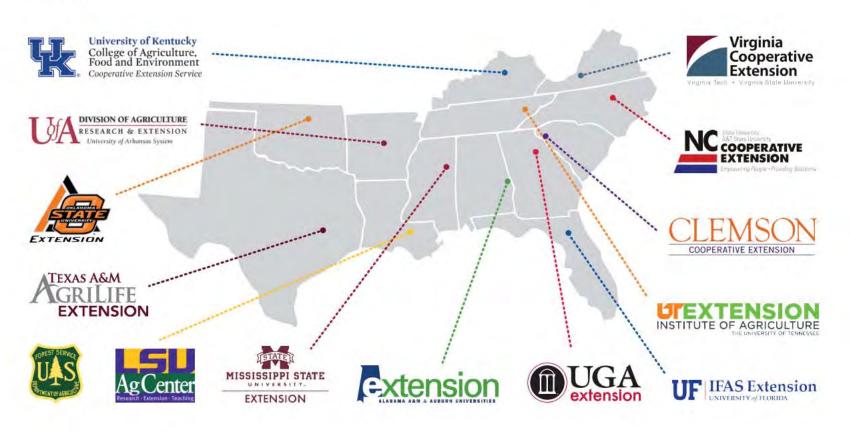
#### **SREF Mission:**

Our mission is to serve the southern Land Grant
University System and the USDA Forest Service by
collaborative development of forestry technologies
and programs that improve the efficiency,
effectiveness and relevance of supporting
institutions.



## **SREF Funding Partners**

#### Partners:

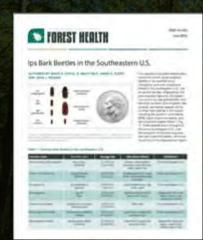


#### **SREF Objectives**





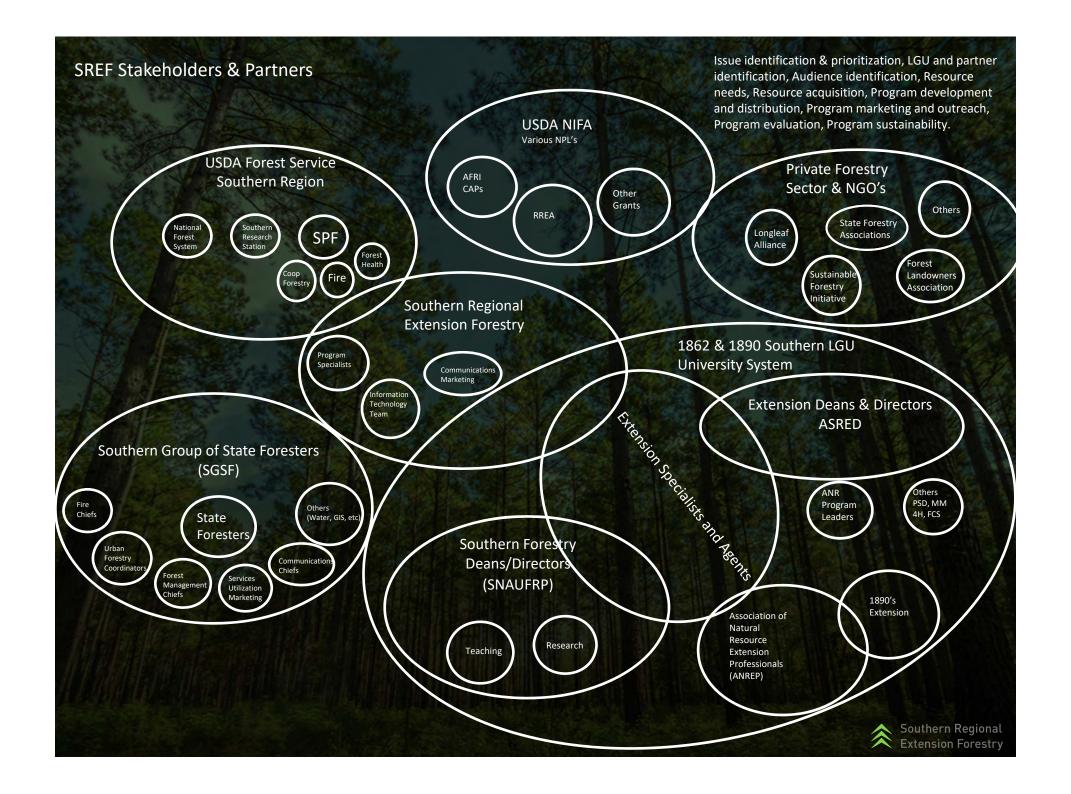




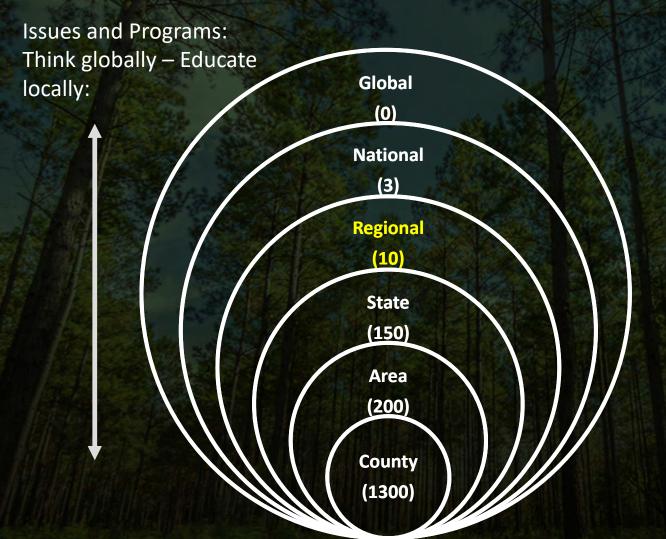
- Encourage, where possible, multi-state and regional cooperation, collaboration, and coordination of programs and activities;
- Initiate, plan, and participate in education and Extension activities in response to needs assessments;
- Facilitate the development of educational materials directed at regional audiences;
- Improve communication and cooperation between Extension and other organizations interested in the management of the region's forests;
- Oversee special projects relevant to the goals and objectives of the office; and
- Assist with acquisition of resources for regional programming.

#### Who is our audience?

- Primary:
  - State Extension forestry and natural resources specialists (1862 and 1890)
  - USDA Forest Service State & Private Forestry
    - State forestry agency staff
- Secondary:
  - Natural Resource Professionals
  - Family forest owners
  - General Public



## The "Geography" of Extension in the Southern US



No formal infrastructure, but options like IUFRO EKE exist

National Program Leaders provide programmatic direction

The U.S. South is the only region to have a Regional Extension Forester

State Specialists in Natural Resources

Some states have multi-county or "area" specialized positions

Local Level Ag & Natural Resource County Educators

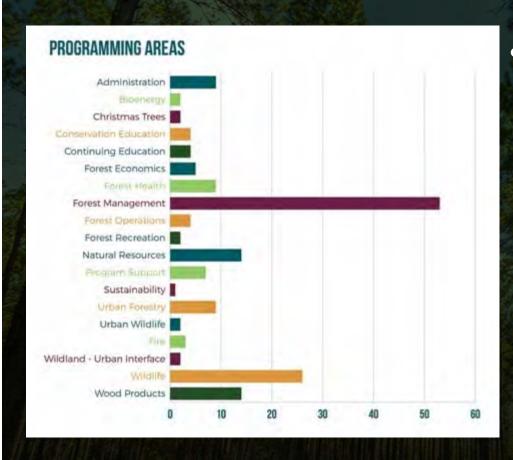
## Extension FNR Capacity: Southern Region

#### FTE'S IN THE SOUTHERN REGION



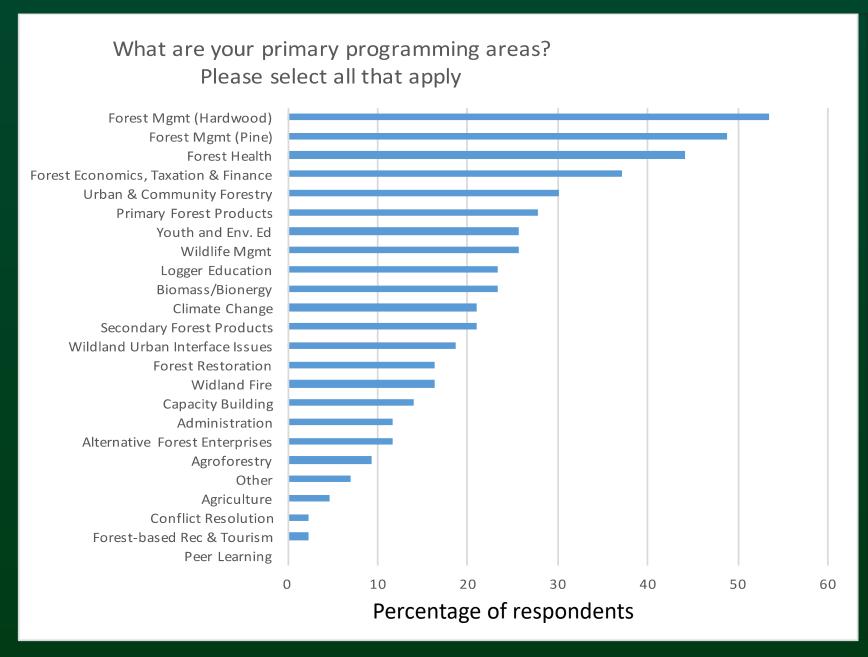
168 total professionals in 13 states and the SREF (RO) office, 137.17 FTEs

## "Primary" Programming Areas



- "Major" Areas:
  - Forest Management 53
  - Wildlife Management 26
  - Wood Products 14
  - Natural Resources 13
  - Urban Forestry 9
  - Forest Health 9
  - Administration 9

137.17 FTEs Total



Source: Southern Regional Extension Forestry Needs Assessment Results, October, 2017. https://sref.info/resources/publications/2017-sref-needs-assessment-summary

#### Regional Extension Forestry Landscape

- We have great diversity in our ranks
  - Gender, programming area, experience, scope of work, technical capabilities, etc.
- We have increasingly complex issues we are dealing with
  - Forest health, markets, urbanizing lands and changing landowner demographics, etc.
- We have increasing pressure to show impact and be more effective
- We have funding and capacity issues in many if not most states
- We have increased competition for decreased resources
- Many of our collaborators have formalized or institutionalized regional structures
  - (USDA FS, SGSF, FLA, SNAUFRP, ASRED, etc.)
- Our federal partners are demanding more cooperation across state lines

# Benefits of a sustained regional response

- High quality and quantity of product development
- Less duplication of effort & more innovation
- More recognition at the regional and national level
- Team approach to address increasingly complex programming
- Regional responses to regional requests





# Benefits of a sustained regional response

- More representation of Extension and the LGU at regional and national level
- Increased funding at the state and regional level
- Supporting infrastructure for extending the life of grant products and tools
- Mentoring opportunities from more experienced to less experienced.
- 'Reverse' mentoring from newer, tech savvy, recently educated professional





#### SREF Staff



#### Regional Forester:

Bill Hubbard

#### **Business Manager:**

Kendra Hull

#### **Extension Associates:**

Dan Geller
David Coyle
Holly Campbell
Leslie Boby

#### IT Professionals:

Daniel Drummond
Darryl Outlaw
Steven Weaver



#### Marketing & Communications:

Brent Peterson Laura Costa Ronni Hastings

Student Workers and Interns Too!



#### PROFESSIONAL DEVELOPMENT

Conferences and Workshops

Learning Networks

**E-Learning Modules** 

Webinars

### & OUTREACH

E-Learning Modules

Guidebooks

Peer-Reviewed Extension Publications/Fact Sheets

Videos

Workshops

#### APPLIED RESEARCH

Needs & Audience Assessments

Program Reviews & Impact Assessments

> Social Network Analysis

### TECH TOOLS & DEVELOPMENT

Decision Support Tools

Mapping GIS Tools

Mobile Apps

Website Development

## Strategic Directions

Needs assessment (Spring 2017)



Strategic Retreat (Fall 2017)



Strategic Plan (2018)

- 2017 survey and retreat summary
- 2018 outputs and impacts to date
- 2019 and beyond (input from program leaders & Directors)

#### Needs Assessment

- Find out what our University stakeholders need
- Investigate whether SREF 'services' are beneficial to stakeholders
- Develop a baseline to move forward with strategic planning
- Sent to state specialists, forestry deans & directors and Extension administrators

## Respondents





33%

**Response Rate** 

.75

Average Extension
Appointment

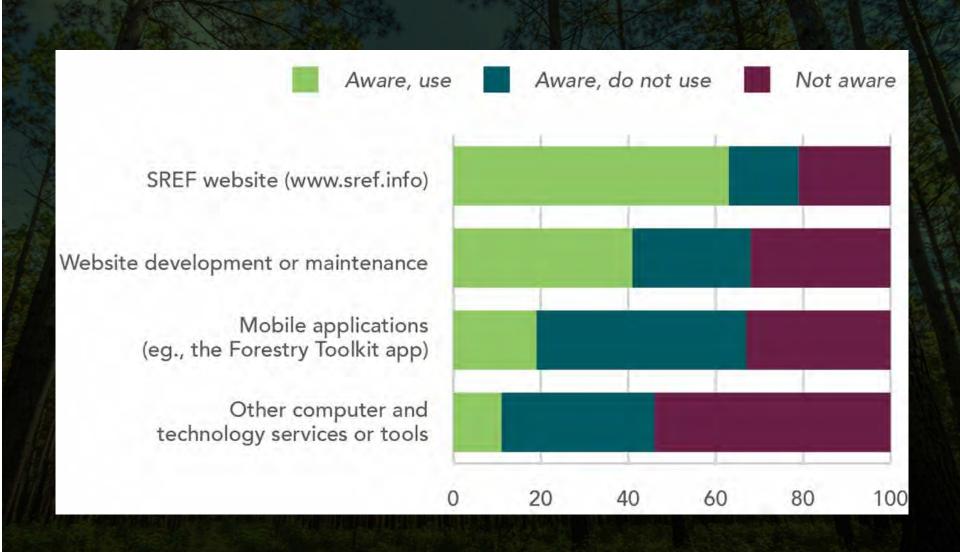
82%

Statewide Responsibilities

8%

Regional/District Responsibilities

#### Knowledge and Use of Technology Services



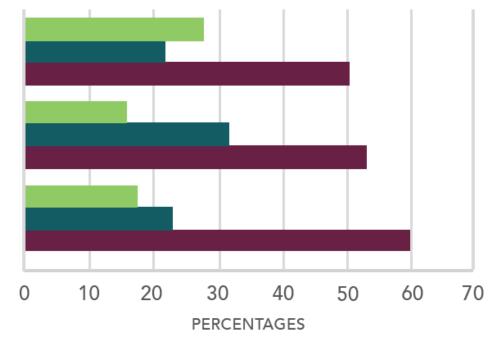
#### Collaboration & Innovation

#### SREF COLLABORATION & INNOVATION SERVICES

Applied research services (needs assessments, program evaluation, social network analyses, etc).

Assistance with acquisition of funding for state units

Proposal writing

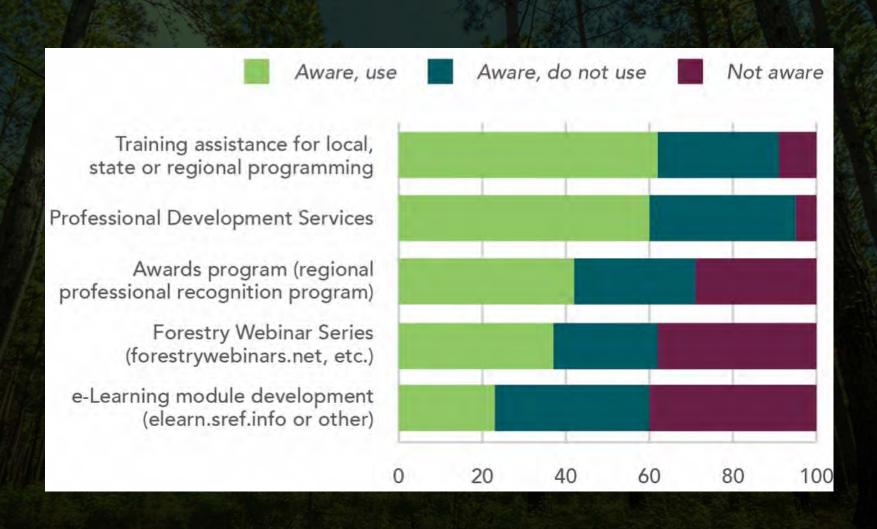


Aware, use

Aware, do not use

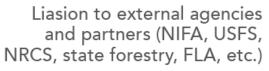
Not aware

## Knowledge and Use of Professional Developmental Services



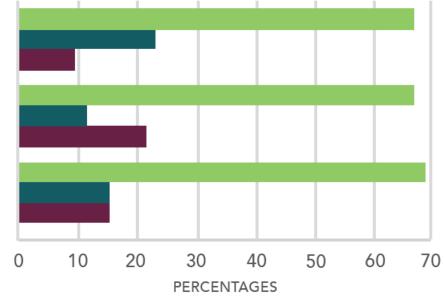
#### Liaison & Committee Representation

#### SREF LIAISON & COMMITTEE REPRESENTATION SERVICES



Representation on regional and national committees

Regional promotion of state activities and products



Aware, find valuable

Aware, do not find valuable

Not aware

## Take Away Points

- Not everyone knows who we are and what we do!
- Not everyone who does know us, values our services at the level we would like.
- But....there is a critical mass that sees value and the need for the regional programming and service.
- The challenge is to move the needle on all of these indicators.

## Regional Programming Priorities

Other programming priorities that were suggested by respondents as being areas of high priority:

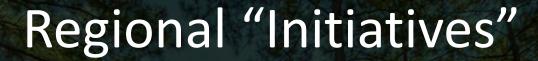
- Estate planning or intergenerational transfer
- Wood industry or other forest products
- Small acreage owners
- Taxation
- Forest ecosystem services and water
- Land development and urbanization



## Strategic Directions

- Participants participated in group breakouts to identify issues and regional opportunities for collaboration, funding, etc:
  - Forest & Wood Products
  - Economics, Management & Taxation
  - Urban & Community Forestry
  - Wildland Fire
  - Forest Health
  - Wildlife Management
  - Engaging Landowners





- Forest health training program
- Urban forestry webinar series
- Wildland & prescribed fire several efforts!
- Wood products national conference
- Family forest engagement— "Know Your Woods" effort for Spring of 2019

### From around the region:

"Regional programming brought Extension peers together to share knowledge and experience in the field and promotes potential collaborations among us."

"The programming provides a platform for researchers to meet and reach consensus on synchronized approaches for economic impact analysis of the forest sector. This largely improves comparability of impact analysis study results across states.

"I'm able to collaborate with the forest health specialist at SREF to organize landowner educational events in GA. The experience has helped us win Extension grants and will help us attract more funds and expand to a larger scale (other states)"

"I'm able to take advantage of the technology/design experts at SREF to promote our Extension materials."

"I hope we can continue our collaboration in the future. This will greatly improve visibility of my program and enhance the efficiency of my work"

## Challenges, pitfalls and discussion

- Credit and branding
- It's a two-way street
  - 'You get out of it what you put into it"
- Marketing
- Available resources (time, money)
- Regional leadership
- Sustainability
- "Turf" and competition
- Amount and complexity of the issues
- Others

#### Visit our Website: www.sref.info



